



California Bank & Trust Executive Vice President Ursula St. Geme Named a 2023 Woman of Influence in Finance by the Los Angeles Business Journal

Award recognizes women in banking for their exceptional leadership, knowledge, skill and achievements

SAN DIEGO – (February 13, 2023) – California Bank & Trust (CB&T), one of California’s leading banks, announced today that Ursula St. Geme, executive vice president and manager of L.A. Commercial Banking, was named a 2023 Woman of Influence in Finance by the Los Angeles Business Journal. The award recognizes women for their exceptional leadership, knowledge, skill and achievements in banking across the full spectrum of financial responsibility along with the highest professional and ethical standards, and for their contributions to the Los Angeles business community at large.

“I am truly honored and humbled to receive this prestigious acknowledgement, especially among so many impressive and dynamic female leaders in finance and in the Los Angeles community,” said St. Geme. “When I look back on the past 20 years that I have served this community as a leader for Cal Bank & Trust, I am incredibly proud of the impact we’ve made. The work I do each day stems from an innate passion and desire to make a positive difference in the county.”

St. Geme focuses on the highly competitive middle market and has closed many deals that have improved the local community, including projects such as supermarket expansions, restaurant acquisition financing, and non-profit capital projects such as the tax-exempt bond refinancing for Sierra Canyon High School’s new gymnasium. She’s helped finance science labs for a university and been involved with school fund-raising – through the San Marino School Foundation – helping institutions learn how to raise donations from the community and better manage and invest their money.

“Ursula is an impressive leader who fully embodies Cal Bank & Trust’s focus on helping families and businesses grow and prosper. With this at the core of her work, she has made a significant impact on both the L.A. community and our organization, and is more than deserving of this acknowledgement,” said CB&T’s Executive Director of Commercial Banking, Chris Edmonds.

St. Geme was hired as a relationship manager with California Bank & Trust in 2002 and has since held several positions within the bank. With her knowledge of complex, highly structured deals, she quickly found her niche in debt capital. In her current role, she’s built several market opportunities to expand her team’s book of business. Additionally, she has significantly grown and diversified the revenue stream of the portfolio of L.A. commercial banking since taking over in 2011.



She holds a bachelor's degree in industrial science and systems engineering from the University of Southern California.

In addition to the Los Angeles Business Journal recognition, St. Geme was also selected to be featured in the L.A. Times' 2023 Banking & Finance: Trends, Updates and Visionaries, which highlights trends and visionaries in the industry.

About California Bank & Trust (CB&T): CB&T has been helping Californians and their businesses grow and prosper for 70 years. A division of Zions Bancorporation, N.A. (NASDAQ: ZION), CB&T has been voted "Best Bank" by the *San Diego Union Tribune* for 12 consecutive years, and "Best Commercial Bank" for nine years in a row. Readers of *The Orange County Register* have also voted CB&T as the county's "Best Bank" for nine consecutive years; and the group has consistently won the Greenwich Excellence Awards for achievement in Middle-Market and Small Business. Its experienced and professional bankers are backed by major resources yet maintain local decision-making authority and regional market and industry expertise. Each is committed to providing clients with valuable economic insights and connecting them with the beneficial business relationships they need in order to succeed. To learn more, visit www.calbanktrust.com.

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